

# Managing and Leading a Successful BD Team Registration Form

## Your Information

FIRST NAME \_\_\_\_\_ LAST NAME \_\_\_\_\_

TITLE \_\_\_\_\_ COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ E-MAIL \_\_\_\_\_

SMPS # \_\_\_\_\_ PROMOTIONAL CODE \_\_\_\_\_

## Dates and Cities

- March 8, 2012  
Columbus, OH
- March 15, 2012  
New York, NY
- April 5, 2012  
Phoenix, AZ
- May 17, 2012  
Atlanta, GA
- July 11, 2012  
San Francisco, CA

## Four Easy Ways to Register

Online: [www.smps.org/bdmanager](http://www.smps.org/bdmanager)

Fax: 703.549.2498

Toll Free: 800.292.7677, x223

Mail: SMPS, Attn: Education  
123 N. Pitt Street  
Suite 400  
Alexandria, VA 22314

## Cancellation Policy

Cancellations must be received in writing and sent to SMPS, Attn: Education, 123 N. Pitt Street, Suite 400, Alexandria, VA 22314. The registration fee will be refunded if cancellation is received two weeks prior to the event. No registration fees will be refunded with less than two weeks' notice. A substitute may attend for no extra charge or registration can be transferred to the same event in another city within 12 months of the original event, provided SMPS is notified of the substitution or transfer prior to the start of the event. A registration can be transferred only once and fees cannot be refunded after a transfer has been made. If SMPS cancels a workshop for any reason, SMPS' liability is limited to the workshop fee.

## Registration Fees

Your registration fee includes course materials, continental breakfast, lunch, and coffee breaks.

	Early*	Regular	Build Business Attendee**
<input type="checkbox"/> SMPS Member	\$345	\$395	\$295
<input type="checkbox"/> Nonmember	\$495	\$545	\$445

Less \$100/person Team Discount\*\*\* ..... \$ \_\_\_\_\_  
(If applicable)

Total Due ..... \$ \_\_\_\_\_

## Payment Method

Check Enclosed (payable to SMPS)  
Check # \_\_\_\_\_

VISA     MasterCard     American Express

CREDIT CARD # \_\_\_\_\_

EXPIRATION DATE \_\_\_\_\_ SECURITY CODE \_\_\_\_\_

SIGNATURE (REQUIRED FOR CREDIT CARD PAYMENTS) \_\_\_\_\_

Discounts: \*Discount of \$50/person applies to registrations received and paid 30 days prior to program date. \*\*Applies only to July 11, 2012 program in San Francisco, CA. \*\*\*Teams of three or more employees from the same company benefit from a \$100/person discount. Fax all discount registrations to 703.549.2498. Member registration rates apply to the named SMPS member and are not transferrable.