



MEMBERSHIP APPLICATION

Prefix _____ First Name _____ Middle Initial _____ Last Name _____

Title _____ Company _____

Company or Preferred Mailing Address _____

City, State, Zip _____

Phone _____ Toll Free _____ Fax _____ E-mail _____

Company's Web Address _____ Supervisor's Name and E-mail _____

PLEASE LIST OTHER PROFESSIONAL ORGANIZATIONS TO WHICH YOU BELONG (e.g. AIA, ACEC, AGC, etc.)

PLEASE EXCLUDE ME FROM THE FOLLOWING TYPES OF COMMUNICATION Mail Fax E-mail

WHAT IS YOUR PRIMARY JOB FUNCTION? (Please select only one.)

- | | | | | |
|--|--|---|---|---|
| <input type="checkbox"/> Owner | <input type="checkbox"/> CEO | <input type="checkbox"/> Principal | <input type="checkbox"/> Project Manager | <input type="checkbox"/> Business Development |
| <input type="checkbox"/> Marketing Consultant | <input type="checkbox"/> Specialist | <input type="checkbox"/> Office Manager | <input type="checkbox"/> Marketing Director | <input type="checkbox"/> Marketing Manager |
| <input type="checkbox"/> Marketing Coordinator | <input type="checkbox"/> Marketing Assistant | <input type="checkbox"/> Other | | |

PLEASE LIST CERTIFICATIONS YOU HOLD (e.g. AIA, CPSM, etc.)

SIZE OF FIRM (Please select only one and include all branch employees in multi-site firms)

- | | | |
|---|--|--|
| <input type="checkbox"/> Under 10 employees | <input type="checkbox"/> 26-99 employees | <input type="checkbox"/> 250-499 employees |
| <input type="checkbox"/> 11-25 employees | <input type="checkbox"/> 100-249 employees | <input type="checkbox"/> 500+ employees |

YOU WORK AT YOUR FIRM'S

- Main Office Branch Office

GEOGRAPHICAL DISTRIBUTION OF WORK (Please select only one.)

- Local Regional National International

FEDERAL/STATE CERTIFICATIONS

- Minority Women
 Disadvantaged Small

PRIMARY DISCIPLINE AREA (Please select only one.)

- | | | | |
|--|--|---|---|
| <input type="checkbox"/> Architecture | <input type="checkbox"/> Engineering | <input type="checkbox"/> Landscape Architecture | <input type="checkbox"/> Architecture/Engineering |
| <input type="checkbox"/> Environmental Engineering | <input type="checkbox"/> Environmental Engineering | <input type="checkbox"/> Marketing Consulting | <input type="checkbox"/> Construction/Management |
| <input type="checkbox"/> Construction/Contracting | <input type="checkbox"/> Geotechnical Engineering | <input type="checkbox"/> Reprographics/Audio/Visual | <input type="checkbox"/> Design/Build |
| <input type="checkbox"/> Interior Design | <input type="checkbox"/> Other | | |

The following data will be used for statistical purposes only and helps SMPS understand demographic information about its members.

Birth Date _____ Education/Degree _____ Year Graduated _____ Year started in A/E/C Industry _____

PRIMARY JOB RESPONSIBILITIES (Please select all that apply.)

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> Market Research | <input type="checkbox"/> Marketing Plan | <input type="checkbox"/> Client & Business Development | <input type="checkbox"/> Information, Resources, & Organizational Management |
| <input type="checkbox"/> SOQs/Proposals | <input type="checkbox"/> Promotional Activity | <input type="checkbox"/> Other | |

DUES AND PAYMENT INFORMATION

All applications must be accompanied by full payment to be processed.

Regular member dues: \$ 295.00 (one year)
 50.00 (origination fee)
 \$ 345.00 TOTAL FEE

Full-time student dues: \$ 25.00

PAYMENT METHOD

- Check Enclosed (Payable to SMPS)
 Credit Card (Visa, Mastercard, or American Express)

Card # _____
Expiration Date _____
Authorized Signature _____

Note: \$17.50 of dues is applied to a one-year subscription to the Marketer and \$7.50 is applied to SMPS News. Members may not deduct the subscription from dues. Dues and contributions paid to SMPS are not deductible as charitable contributions for federal income tax purposes, but they may be deductible as ordinary and necessary business expenses under other sections of the Internal Revenue Code.

COMPANY SERVICES PROVIDED

Please select FIVE services that most clearly represent your firm. Mark services 1 through 5, with "1" being most important and "5" being least important. These services will be listed with your firm's name in the online *SMPS National Membership Directory*, in the members only section of the SMPS Web site.

- | | | | |
|------------------------------|--|------------------------------|--|
| <input type="checkbox"/> 001 | Accounting services | <input type="checkbox"/> 042 | Land planning |
| <input type="checkbox"/> 002 | Acoustical consulting & design | <input type="checkbox"/> 043 | Landscape architecture & planning |
| <input type="checkbox"/> 003 | Advertising consulting | <input type="checkbox"/> 044 | Lead paint abatement design |
| <input type="checkbox"/> 004 | Aerial photography | <input type="checkbox"/> 045 | Legal services/claims/litigation |
| <input type="checkbox"/> 005 | Architecture | <input type="checkbox"/> 046 | Life cycle cost analysis |
| <input type="checkbox"/> 006 | Audio/visual presentations/production | <input type="checkbox"/> 047 | Lighting design/consulting |
| <input type="checkbox"/> 007 | Asbestos abatement consulting | <input type="checkbox"/> 048 | Management consulting |
| <input type="checkbox"/> 008 | Blueprinting | <input type="checkbox"/> 049 | Marine engineering |
| <input type="checkbox"/> 009 | Brochures/newsletters | <input type="checkbox"/> 050 | Market research |
| <input type="checkbox"/> 010 | Building repair/restoration | <input type="checkbox"/> 051 | Marketing/communications consulting |
| <input type="checkbox"/> 011 | Business development | <input type="checkbox"/> 052 | Mechanical engineering |
| <input type="checkbox"/> 012 | CADD services | <input type="checkbox"/> 053 | Mergers/acquisitions |
| <input type="checkbox"/> 013 | Civil engineering | <input type="checkbox"/> 054 | Photography |
| <input type="checkbox"/> 014 | Coating consulting | <input type="checkbox"/> 055 | Photogrammetry |
| <input type="checkbox"/> 015 | Construction | <input type="checkbox"/> 056 | Placement services |
| <input type="checkbox"/> 016 | Construction material testing | <input type="checkbox"/> 057 | Planning |
| <input type="checkbox"/> 017 | Construction/project management | <input type="checkbox"/> 058 | Pre-construction services |
| <input type="checkbox"/> 018 | Cost estimating & scheduling | <input type="checkbox"/> 059 | Printing |
| <input type="checkbox"/> 019 | Consulting & design | <input type="checkbox"/> 060 | Program consulting/management |
| <input type="checkbox"/> 020 | Design/build services | <input type="checkbox"/> 061 | Property management |
| <input type="checkbox"/> 021 | Electrical utility design & consulting | <input type="checkbox"/> 062 | Public relations consulting |
| <input type="checkbox"/> 022 | Electrical engineering/energy consulting | <input type="checkbox"/> 063 | Sanitary engineering |
| <input type="checkbox"/> 023 | Engineering | <input type="checkbox"/> 064 | Security systems/engineering |
| <input type="checkbox"/> 024 | Environmental consulting/engineering | <input type="checkbox"/> 065 | Seismic design & consulting |
| <input type="checkbox"/> 025 | Facilities management | <input type="checkbox"/> 066 | Site assessments |
| <input type="checkbox"/> 026 | Failure analysis | <input type="checkbox"/> 067 | Software systems |
| <input type="checkbox"/> 027 | Financial management | <input type="checkbox"/> 068 | Solar energy |
| <input type="checkbox"/> 028 | Fire protection & life safety | <input type="checkbox"/> 069 | Strategic planning |
| <input type="checkbox"/> 029 | Food services consulting/management | <input type="checkbox"/> 070 | Structural engineering |
| <input type="checkbox"/> 030 | Geographic information systems | <input type="checkbox"/> 071 | Surveying & mapping |
| <input type="checkbox"/> 031 | Geotechnical engineering | <input type="checkbox"/> 072 | Telecommunications |
| <input type="checkbox"/> 032 | Graphic design | <input type="checkbox"/> 073 | Traffic & transportation design/consulting |
| <input type="checkbox"/> 033 | Hazardous waste redemption | <input type="checkbox"/> 074 | Training |
| <input type="checkbox"/> 034 | Historic preservation | <input type="checkbox"/> 075 | Urban design |
| <input type="checkbox"/> 035 | Human resources consulting/development | <input type="checkbox"/> 076 | Value engineering |
| <input type="checkbox"/> 036 | Hydraulic engineering | <input type="checkbox"/> 077 | Waste management |
| <input type="checkbox"/> 037 | Industrial hygiene | <input type="checkbox"/> 078 | Water resources |
| <input type="checkbox"/> 038 | Interior design | <input type="checkbox"/> 079 | Water & wastewater treatment |
| <input type="checkbox"/> 039 | Information technology | <input type="checkbox"/> 080 | Writing/editing services |
| <input type="checkbox"/> 040 | Internet services | <input type="checkbox"/> 081 | Zoning |
| <input type="checkbox"/> 041 | Laboratory planning | | |

How did you learn about SMPS?

Source Code: